

# Unparalleled knowledge & Experience in Import Export [Exim] Field

We deliver, more than expected with the right strategy & experienced team through innovation, dedication & technology.

Our  
**services**  
are available  
**across**  
**India.**



# WELCOME TO AFLEO GROUP



## Afleo Consultants

- India's Leading DGFT/FTP Consulting Firm
- Customs Documentation Experts
- Other Allied Documentation Services Pertaining to Exim
- Adjudication/Litigation Experts – Experts in handling complex Issues.



## Afleo Logistics

- Next Generation Freight Forwarding & Logistics Company
- Leveraging digitalization in logistics to Improve Customer Service & Overall Process.



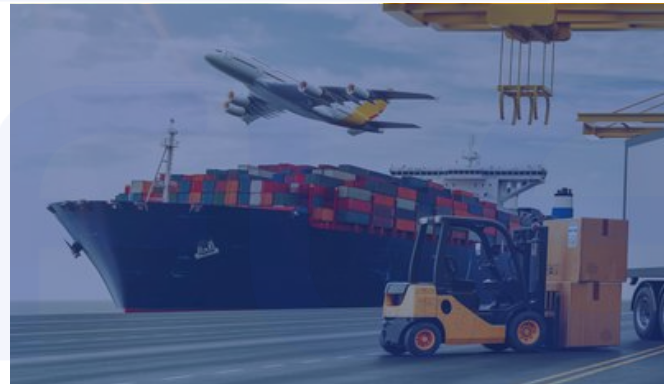
## Afleo Global

- Buying & Selling of Scrips/Licenses at Best Rates
- RoDTEP
- RoSCTL
- DFIA

# OUR STORY & JOURNEY SO FAR



- Afleo Group was a Dream of a Young & passionate Boy who had just passed out & completed his Engineering (BE) in Electronics & Telecommunications in the year 2010.
- Passionate & Determined to be an Entrepreneur in the field of Export & Import (International Trade), he after gaining relevant experience & Certifications in the domain from 2010 to 2014, established a Proprietorship company named **“Afleo Consultants”** in 2015.
- Afleo Consultants started with an objective to provide quality and transparent services in the field of DGFT Consulting & other Customs Documentation matters.
- We have educated many MSME’s about the Incentives & subsidies provided under the Foreign Trade Policy and in some way contributed to their Growth Story.
- We grew rapidly from 2015 to 2020, having 650+ Small, Medium and Large-sized Exporter and Importers whose turnover ranging from 2 Cr to 500 Cr, along with more than 25+ MNC Clients by the end of 2020.
- Having enough experience & support from the Industry, we then forayed into the International Logistics & Freight Forwarding market by the end of 2020 and started **“Afleo Logistics”**
- With the Mantra of Best Customer Service, Best rates & 100% transparency, we registered phenomenal growth and are now serving more than 100+ Companies for their logistics needs.
- Starting with just two Employees and an Home office, we grew in a 40+ strong member team by the end of 2021, and hence on 1st October 2021, we shifted to our fully owned office in Centrum IT Park, Wagle Estate, Thane.
- On requests of many of our Clients, to cater to their need of selling & purchasing of Duty credit scrips/Licenses & to fulfill our dream as a One stop Exim Solution Partner, on April 2022, we started with a new Entity named **“Afleo Global”** - Specialized in Buying & Selling / Trading of Licenses.



# MISSION, VISION & PASSION



## MISSION



At Afleo Group, We are on a mission to be your one stop Exim Solutions Partner for all your Import-Export Needs.

We are achieving this through our Prompt Service, Excellent Guidance & Regular Updates which has helped our Clients to grow their business at a rapid rate.

## VISION



To achieve our Mission, we are Constantly upgrading ourselves by the use of Technology, Creating a robust team with many retired experts on board, created a three member R&D team to continuously analyse the export import market - the needs of our customers, Add new services, adapt to digital solutions, improve Customer service etc.

## PASSION



We are passionate about Export Import (International Trade). Always Ready to take up complex & challenging tasks. We feel & believe that service to exporters is nothing but Service to our Country. We are proud of our small contribution towards development of the nation.

# OUR VALUES



## Entrepreneurship with a Purpose

To be an Entrepreneur with a Purpose. The Purpose is to help Exporters & importers and be a part of India's growth Story. Be unwilling to accept 'it cannot be done' as an answer. Take initiative to push limits. Use resources consciously, chase goals aggressively, be frugal and pursue passion for business excellence.

## Customer Centricity

Recognize that our customers are the reason for our existence. Be obsessive about delighting customers and all stakeholders. As our Vision and Mission suggest, go to infinite ends to deliver the best customer experiences.

**KEVAL SHAH**



FOUNDER & CEO, AFLEO GROUP

## Innovation and Execution

Constantly strive to challenge conventional views and drive innovation with new ideas, a futuristic outlook and perspectives from the youth. Maximise impact by delivering world-class solutions leveraging IT, digital platforms and newer technologies. Be agile, flexible and lead the disruption.

## Collaboration

Build a highly capable and committed team to build growing businesses which deliver highest value by fostering a meaningful relationship with all stakeholders by practicing highest standards of business ethics, humility and governance.

# AFLEO CONSULTANTS



## List of Services at all DGFT Regional Offices

- IEC and its modification/Yearly Update/IEC Surrender.
- Revoke IEC from DEL, Suspension, Cancellation etc / Merger/Demerger of IEC's.
- Advance License - Issuance and Redemptions
- Export Promotion Capital Goods (EPCG) License - Issuance and Redemptions
- Duty-Free Import Authorization (DFIA)
- Certificates of origin(COO) - SAPTA, APTA, ISLFTA, GSTP, India-Dubai CEPA, India-UK, Australia, Oman etc.
- Import Monitoring System - (Steel, Coal, Copper, Chip, Paper etc.)
- Deemed Export Benefits – TED Refund / Deemed Duty Drawback
- Star Export House Certificate.
- Free Sale & Commerce Certificate, End User Certificate.
- Enforcement cum Adjudication Proceedings.
- E-RCMC Certificate from DGFT
- REX Registration.
- Abeyance Cases for IEC's in DEL.
- E-BRC / Bulk E-BRC Generation from DGFT website

Afleo Consultants is a leading DGFT consulting and Licensing firm focused on Directorate General of Foreign Trade (DGFT) and customs related operations.

# LIST OF SERVICES AT DGFT HQ, NEW DELHI



- Norms Fixation - Handling 50+ Norms Fixation cases every month across various Product groups. (Engineering, Pharmaceutical, Chemical, Textiles & Leather, Plastic & Rubber, Food, Sports & Misc. products)
- Policy Relaxation Committee (PRC Matters) - Proudly representing 20+ cases every month.
- EPCG Committee Approvals - Handling 10+ complex cases every month.
- Permission for Restricted/Negative list of Import Items & Export Items - Experience in Handling 100+ cases till date.
- Export Promotion Mission [EPM] under TRACE & other components.
- SCOMET Licenses.
- TRQ (Tariff Rate Quotas)
- Obtaining NOC's & Liason with Various Ministries including MoS, MEITY, DCPC, MHI, DPIIT etc.



# CUSTOM RELATED SERVICES



AA/EPCG/DFIA  
License  
Registration.

Bond & Bank  
Guarantee (BG)  
Cancellation of  
EPCG/Advance  
License.

Pending IGST  
Refund / Duty  
Drawback from  
Customs.

Authorized  
Economic  
Operator  
(AEOT1, T2 & T3)  
certification.

AD  
Code/IFSC  
Registration.

RoDTEP /  
RoSCTL from  
ICEGATE

SVB Matters

Removal of IEC  
from Alert list  
of Customs.

Reply &  
Followup of  
Customs  
Notices if any.

SIIB Matters  
(Special  
Investigation  
and Intelligence  
Branch).

Refund under  
Section 74.

Factory  
Stuffing- Self  
Sealing  
Permission  
(SSP)

DPD / DPE  
Registration

Eligible  
Manufacturer  
Importer  
(EMI Scheme)

Fixation of  
Brand rate of  
Duty  
Drawback

Shipping  
Bills Re-  
print

Icegate  
Registration

Yearly Audit of  
Pending DBK /  
IGST Refund.

# AUTHORIZED ECONOMIC OPERATOR (AEO)

## TRENDING

- AEO Certificate/Status is a Globally recognized quality indicator that helps in improving the security of the supply chain. The Companies which have the AEO certification are considered as a safe and secure trading partner.
- There are three tiers of AEO Certification: AEO T1, AEO T2, and AEO T3 for the Importers & Exporters.
- If you want to experience faster and hassle-free international trade, getting an AEO Certification i.e (Authorized Economic Operator Certification) can be of immense help to you.
- Please Find below Images showing Benefits of AEO T1, T2 & T3.

### T1

- High facilitation
- Direct Port Delivery/Direct Port Entry of the Containers
- BG 50%
- Expedited investigation-dispute resolution
- On request 24\*7 at all sea ports and airports
- OSCPA once in 2 years
- ID cards/Space in warehouse
- Email on arrival/departure
- No weightment Procedure at Parking Plaza for Self sealed Export Containers

### T2

- All facilities of tier T1 PLUS
- Higher facilitation
- Deferred duty payment
- MRA benefits in other countries
- Waiver of seal verification
- Priority in scanning/assessment
- 25% BG
- On-site inspection/stickers
- Refund/rebate in 45 days
- Faster drawback
- Client Relation Manager
- OSCPA in 2 years
- 5% Discount on ECGC Premium

### T3

- All facilities of Tier II PLUS
- Highest facilitation
- Scanning only on intelligence
- Reliance on self certified copies
- No Bank Gaurantee
- Risk based intervention by other departments
- Refund/rebate in 30 days
- OSCPA in 3 years

# MOOWR SCHEME

## Transforming India into a Global Manufacturing Hub

The **MOOWR (Manufacturing and Other Operations in Warehouse Regulations) Scheme** is a Government of India initiative that allows manufacturers to import goods without paying customs duty upfront.

It helps businesses reduce costs, improve cash flow, and boost operational efficiency.

## Why Businesses Choose MOOWR

- ✓ Cost Optimization
- ✓ Simplified Compliance
- ✓ Global Supply Chain Advantage
- ✓ Faster Expansion Opportunities



## Key Benefits



### Deferred customs duty

pay only when goods enter the domestic market, with no upfront duty on imports.



### Lower Manufacturing Cost

Reduced operational expenses increase profitability



### No Export Obligation

Sell products in domestic or international markets freely



### 24/7 Warehouse Operations

Flexible manufacturing and warehousing operations



### Improved Cash Flow

Deferred duty payments enhance working capital efficiency



### Supports "Make in India"

Encourages global manufacturers to set up production in India



# ELIGIBLE MANUFACTURER IMPORTER (EMI) SCHEME



EMI Scheme is a Good Ad-on for AEO TI Holders having High Imports

## Import Now. Pay Duty Later. Improve Cash Flow

The **EMI Scheme** allows approved manufacturers to import goods without paying customs duty at the time of clearance. Instead, duty is paid later on a deferred basis, helping businesses manage working capital more efficiently.

## Eligibility Snapshot

- ✓ Strong customs compliance history
- ✓ Valid GST compliance record
- ✓ Adequate financial standing
- ✓ Proven manufacturing activity
- ✓ Clean track record with authorities



## Key Benefits

### Deferred Duty Payment

No upfront customs duty at clearance; pay later in a structured cycle.

### Better Working Capital

Funds remain available for production, operations, and business growth.

### Faster Import Clearance

Reduced payment bottlenecks help avoid port delays.

### Lower Compliance Burden

A trust-based system for compliant importers with strong records.

**Application Process:** Portal Registration → Document Submission → Verification → Approval → Benefits Active

# EXPORT PROMOTION MISSION SCHEME



Finance relief, credit guarantees, certification, market access, logistics and trade intelligence support for exporters.

## FINANCIAL SUPPORT

### Interest Subvention

2.75% interest relief;  
cap ₹50 lakh/IEC/year

01

### Collateral Guarantee

65–85% guarantee cover for  
export-linked working capital

02

### Export Factoring

2.75% factoring cost  
reduction; cap ₹50 lakh

03

### E-Commerce Export Credit

Credit + subvention; cap ₹15  
lakh/MSME/year

04

### Emerging Opportunities

90–100% risk cover across  
72 countries

05

**EPM**

EXPORT  
PROMOTION  
MISSION

Lower  
export cost

Improve  
global reach

Strengthen  
decisions

## MARKET + ECOSYSTEM SUPPORT

### TRACE Certification

60–75% certification cost  
support; cap ₹25 lakh/year

06

### MAS Market Access

50–70% reimbursement for  
eligible trade fair expenses

07

### FLOW Warehousing

30% approved overseas  
warehousing/fulfilment support

08

### LIFT Logistics

30% factory-to-port transport  
reimbursement; cap ₹20 lakh

09

### INSIGHT Intelligence

Trade analytics, capacity  
building and export planning

10

**25,000 CR**  
Hidden Scheme

It is for  
**MSME**  
Units only.

Are you  
claiming the  
**benefits?**

# EXTENDED PRODUCER RESPONSIBILITY (EPR)



We at Afleo Group are India's No.1 Consultants for EPR Registration and Compliances for Plastic waste, E-waste, battery waste, waste tyre.

We can help you in each step of your EPR Journey right from Registration, Fulfillment of Annual EPR Liability, EPR Portal management, Easy access to EPR Credits through our vast network of Plastics Waste Processors [PWP's], Recyclers, Refurbishers, Legal support for EPR Notices etc.

## Major EPR services we provide

### Plastic Waste EPR

- Mandatory for plastic packaging manufacturers, importers & brand owners
- Covers collection, recycling & reuse of plastic waste
- Compliance through CPCB Plastic EPR Portal

### E-Waste EPR

- Applicable for electrical & electronic equipment manufacturers/importers
- Ensures proper recycling & disposal of electronic waste
- Covers IT products, appliances, telecom devices, etc.

### Battery Waste EPR

- Covers lithium-ion, automotive, industrial & portable batteries
- Mandatory waste collection & recycling targets
- Promotes circular economy & sustainable disposal

### Waste Tyre EPR

- Applicable to tyre manufacturers, importers & automobile companies
- Ensures recycling, retreading & scientific disposal of waste tyres
- CPCB-monitored online compliance system

### Used Oil Waste EPR

- Covers producers & importers of lubricating oils
- Focus on safe collection, re-refining & disposal practices

We are serving **500+** Clients on a PAN India Basis.

## Our USP'S for EPR

- 1** On-Time Annual EPR Compliance
- 2** Wide Network of PWP's, Recyclers & Refurbishers
- 3** Competitive EPR Credit Rates
- 4** Sales & Purchase Data Filing Support
- 5** Complete EPR Portal Management
- 6** Legal Support for CPCB Queries & Notices

# DIRECT PORT DELIVERY & SELF-SEALING / FACTORY STUFFING SCHEME

**Combined EXIM facilitation:** faster movement, lower CFS dependency, and better supply-chain control



**SSP**  
**Self-Sealing / Factory Stuffing**  
Export side

## What it enables

- Stuff and seal export containers at factory / warehouse premises.
- Use electronic RFID/e-seal and dispatch directly for port movement.

## Key benefits

- ✓ Avoid routine CFS stuffing; reduce handling and damage risk.
- ✓ Faster export clearance with better shipment visibility.
- ✓ Strong fit for regular exporters and compliance-focused units.



**DPD**  
**Direct Port Delivery**  
Import side

## What it enables

- Import containers can move directly from terminal to factory / warehouse.
- Customs clearance completed at port without mandatory CFS routing.

## Key benefits

- ✓ Cuts dwell time, CFS handling, storage and logistics cost.
- ✓ Improves supply-chain speed for high-volume importers.
- ✓ Supports “Ease of Doing Business” and port decongestion.

**Factory / Warehouse --> Port Terminal --> Customer Destination**



Less intermediate handling



Faster movement



Lower logistics cost



Better compliance control

# MAHARASHTRA EXPORT POLICY



## Incremental Export Scheme

REWARDING EXPORT GROWTH YEAR-ON-YEAR

MSME Exporters Outside EOIP

1% of Incremental Exports for 5 Years

MSME Exporters Inside EOIP

2% Of Incremental Exports for 7 Years

Agro / Food Processing / Marine / Aqua Units

2%— 3% Performance-linked Export Incentive

UP TO  
**3%**  
INCENTIVE

ELIGIBLE INCREMENTAL EXPORT TURNOVER

✓ Merchandise Exports

✓ Manufacturing Units

✓ Export-Oriented MSMEs

✓ EOIP-based Units

**Maximum Benefit:** Multi-year recurring incentive linked to export growth curves.

## Other Key Subsidies

### Interest Subsidy

Up to 5% support on eligible term loans and fixed capital investment programs.

### ECGC Assistance

Reimbursement of premium on initial export consignments to secure new global entry.

### Logistics Refund

50% reimbursement capped up to ₹ 1 lakh annually for eligible first-time MSME exporters.

### PSI Linked Benefits

Additional Package Scheme of Incentives (PSI) features matching state directives:

- SGST Refund
- Electricity Duty Exemption
- Stamp Duty Benefits

**Are You Claiming These Benefits?**

Afleo Consultants ensures comprehensive state incentive identification and realization.

# MILESTONES



## EXPORT COMPLIANCE & ADVISORY

**01**

**Saved 50 Lakhs  
Penalty**

Successfully represented a client in an adjudication matter.

**02**

**25+ DEL Cases  
Resolved**

Assisted clients in abeyance matters and DEL list removal.

**03**

**Drawback Brand  
Rate Fixed**

Successfully fixed brand rate of drawback for copper scrap.

**04**

**15+ Year Old  
Licenses Redeemed**

Obtained redemption for long-pending Advance & EPCG licenses.

**05**

**₹1 Crore Saved  
for Client**

Secured EPCG extension in a difficult case, saving duty and interest.

**06**

**PRC & Norms  
Committee Success**

Represented complex cases and revised norms successfully.

## LOGISTICS BUSINESS

**07** **500+ Containers  
Monthly**

Consistently handling over 500 TEUs per month across FCL and LCL shipments, pan-India and globally.

**08** **100 MT Air Cargo  
Monthly**

Executing 100+ metric tonnes of air freight every month with speed, precision, and end-to-end documentation.

**09** **Worldwide Agent  
Network**

Trusted global partnerships across 50+ countries ensuring seamless last-mile coordination at every port.

**10** **500+ Satisfied  
Importers/Exporters**

A growing base of exporters/importers across industries who trust Afleo for repeat, high-value shipments.

**100+ seminars & webinars**

Regular client updates via → WhatsApp • LinkedIn • Website • YouTube

# AFLEO LOGISTICS



At AFLEO LOGISTICS, we are conversant with the rules of the land and having good rapport with all the Government Departments. Our Core Strength is Experienced Team, Daily based Updation of Law, Latest Technology, Advance Planning & Documentation, and Customized Reporting.

When we undertake a new client we get familiarized with all their requirements and offer a customized logistics solutions under any INCO TERMS from Door to Door / Warehouse to Warehouse Delivery.

Being their logistics partner we strive to help all our clients viz. Private Trading & Manufacturing Firms / Production Plants, Trade Consultants & Exhibitors, Public Contractors, PSUs, Government Enterprises in Delivering all their cargo timely without any time delay & monetary liabilities.

Many of our clients have appreciated & awarded us for our JIT Logistics Services, Safe & Sound Deliveries of Cargo and have also recommended to other clients. Today we are serving our clients from PAN India locations.

# SERVICES

## 1. SEA CARGO CONSOLIDATION

### 1.A Outbound Consolidation, E-Console Segment

- Our export Consolidation Program is designed to cater to movement of LCL Shipments of all kinds, out of India. We have LCL services out of the major port and ICDs of NhavaSheva, Chennai, Kochi, Tuticorin, Delhi, Bangalore, Ahmedabad and Kolkata.

Our expert operational staff carefully handles the LCL cargoes at the warehouses to avoid damages at the time of offloading and stacking. They ensure that the same are properly stuffed into the containers and are adequately secured to ensure safe passage.

### 1.B Inbound Consolidation I-Console

- Our Import Cargo Consolidation Programme is designed to meet growing needs of Importers in India to bring their cargoes in the shortest possible transit time keeping in mind the constraint of Cost & Safety.



# SERVICES

## 2. Sea Freight Forwarding

We have an excellent FCL Forwarding Program being managed by a large professional team that specializes in FCL Forwarding for Inbound and Outbound cargoes.

Our large combined volumes of LCL console containers as well as FCL volumes give us the required mass to procure competitive rates and command equally good service from the carriers.

Apart from general freight forwarding we are experts at handling DDP and DDU shipments to worldwide destinations.

Be it DDP shipments to the US which requires the highest degree of understanding of post arrival procedures, to door deliveries in the African hinterland, we handle them with ease.

Out of gauge shipments in special equipment or even flexi tanks we have specialized teams handling these for our customers.

Our customer portfolio includes emerging and mid-sized forwarders, Shippers having their in-house logistics departments, large corporations who have long term rate contracts.

## SOME OF OUR MAJOR ADVANTAGES

- PAN-INDIA PRESENCE
- CONTRACT WITH MAJOR CARRIERS
- EXPERTISE ACROSS INDUSTRIES INCLUDING HAZ & REEFER SHIPMENTS
- ONLINE TRACKING.

# SERVICES

## Air freight

Air freight is another segment of logistics that AFLEO is consistently expanding year on year. We have access to best in the international class agency network across Globe. Our international agency network of air freight agents ensures that our services are efficient and competitive thereby helping to grow our customers business.

Our services include value added solutions to our customers which comprise of Ex-Works Pick Up, Door Deliveries, Third Country and Road Haulage in addition to the air freight leg. We also offer Innovative Tailor made solutions to your logistics problems.

## MAJOR ADVANTAGES

- CONTRACT WITH MAJOR CARRIERS
- PAN-INDIA PRESENCE
- DEDICATED TEAM FOR AIR.

# OTHER SERVICES

## LAND FREIGHT

- Global contracts with a network of selected transport partners for international and domestic road transport of full and part truck loads , from all corners of the world.

## LOGISTICS SERVICES

- Warehousing & Distribution.
- Packing & Moving services of international quality standards.
- Handling Fairs and Exhibitions-Official agents of local and international organizers.

## CUSTOMS CLEARANCE

- We have the knowledge and resources to meet your customs brokerage needs - provide low cost solutions to import, export and in-transit shipments , ensuring that the process is fast, efficient and transparent.

## INSURANCE

- Port to Port Insurance<sup>[L]</sup><sub>[SEP]</sub>
- In-transit insurance (Warehouse to the port)

# BEST MARKET RATES & SERVICES!



## PLEASE ASK US FOR A QUOTE

- 01** | Our endeavor is to set new standards in providing cost effective logistics solutions with an emphasis on safe & timely deliveries thereby exceeding our customer's expectations, while protecting Confidentiality, Integrity and Availability of information.
- 02** | We shall build business on principles of mutual trust, fairness and Integrity.

# AFLEO GLOBAL



## AFLEO GLOBAL WILL DEAL EXCLUSIVELY INTO BUYING & SELLING OF FOLLOWING SCRIPS:

- **RoDTEP Scheme**  
(Remission of Duties or Taxes on Export Products)
- **RoSCTL Scheme**  
(The Rebate of State and Central Taxes and Levies)
- **DFIA Scheme**  
(Duty Free import Authorisation)

## ADVANTAGES:

ENSURING BEST RATES THROUGH DIRECT CONTACT OF BUYER & SELLER.

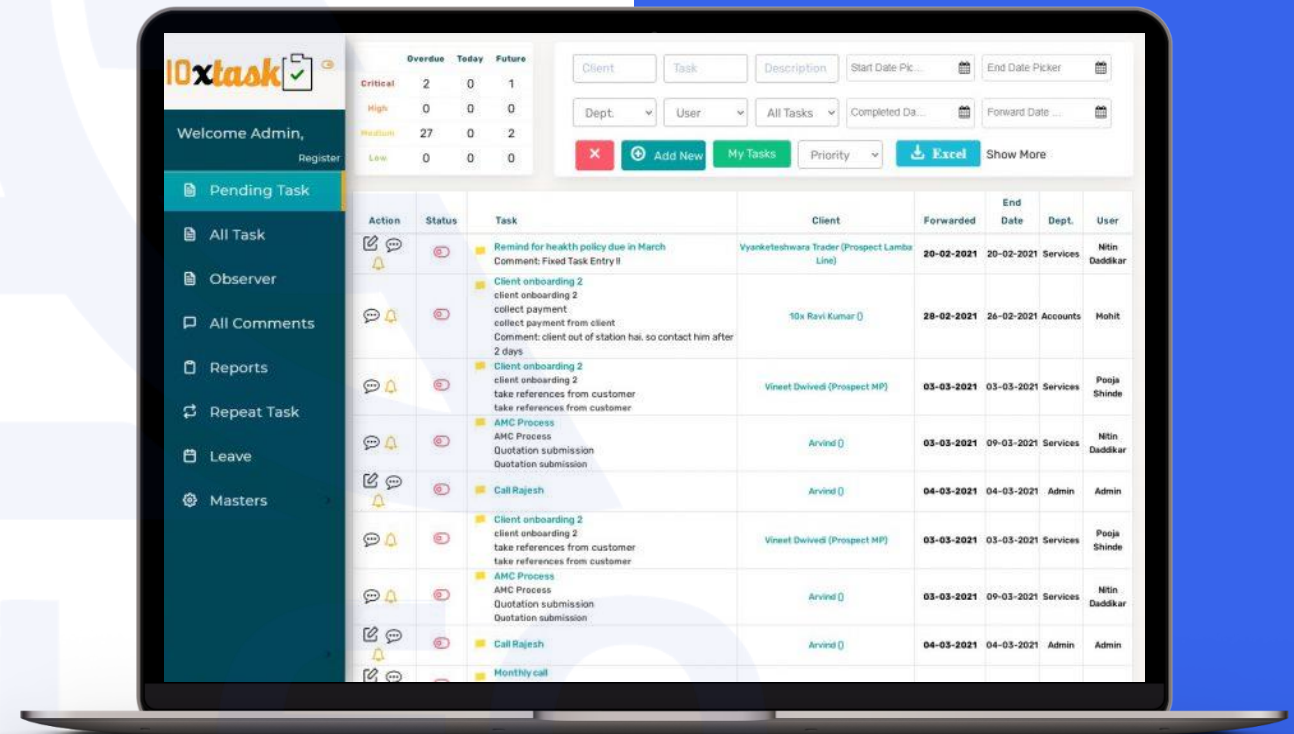
OUR BRAND PROMISE - 100% TRUST & RELIABILITY.

SALE OF LICENSE ONLY AFTER THOROUGH BACKGROUND CHECK AND KYC.

WIDE RANGE OF EXPORT HOUSE CUSTOMERS.

# INVOLVEMENT OF TECHNOLOGY IN ALL PROCESSES - AFLEO GROUP

- All Our Internal Processes And Activities Are Managed By An Automated Software – 10x Task Management Software.
- It Is A Cloud Based Platform With All The Data Stored In Cloud – Resulting Into Easy Access From Anywhere.
- The Use Of Software Ensures:
- Timely Completion Of All Client Tasks.
- All The Data Of Clients At One Place, So That Us & Even The Clients Can Access It Anytime.
- Increase Accountability & Productivity.
- Yearly Reports To Clients About The Work Done.



# ESTEEMED CLIENTS WE ARE WORKING WITH



We have a cross-industrial clientele of more than 1000+ product and service exporters belonging to Pharmaceutical, Chemical, Textiles, Steel, Power, Oil & Gas, Defense, Paper, Plastic, Rubber Industry and more.



ADITYA BIRLA GROUP



ELEMENTIS



Smith+Nephew



SUPRIYA LIFESCIENCE LTD.

# CLIENTELE – CONT.



LAXMI ORGANIC INDUSTRIES LTD



**GLASS WALL SYSTEMS**  
Complete Solution For Facade Works



**SIDDHARTH**  
CARBOCHEM PRODUCTS LTD.



INDUSTRIES  
LIMITED



**DalmiaPOLYPRO**  
INDUSTRIES PRIVATE LIMITED

# WHY CHOOSE US – AFLEO GROUP



100% Client satisfaction.

We deliver Quality Services.

Time bound Performance.

We go extra mile for Clients convenience.

Experience & friendly staff.

Proven industry expertise.

Highly competitive price.

OUR BRAND PROMISE

– “AFLEO” –

A KNOWN BRAND IN

**EXPORT IMPORT TRADE.**

# Afleo Group

## CORPORATE OFFICE

📍 Unit No. 207, Centrum IT Park,  
Besides Satkar Grande Hotel,  
Wagle Estate, Thane West. Pin Code - 400604.

👤 Mr. Keval Shah (Founder & CEO)

☎ 91 9321890890

✉ [Email: info@afleo.com](mailto:info@afleo.com)

🌐 [Website: www.afleo.com](http://www.afleo.com)



# OUR PRESENCE ON YOUTUBE



**Advance Authorisation Scheme: Worth It... Ya Sirf Compliance Headache?**



**Eligible Manufacturer Importer [EMI] Scheme | Eligibility, Process & Benefits Explained**



**New Export Promotion Mission Scheme | Bumper Benefits – Aap Apply Kar Rahe Ho Ya Miss Kar Rahe Ho?**



**New E-BRC System for Exporters - Step by Step Live E-BRC Generation Process on DGFT Portal Explained**



**EPR Registration CPCB | Plastic Waste | Part 2 - Online Process, Documents, Fees for EPR Certificate**



**How to Check Status of Pending Duty Drawback? - 4 Practical Methods Explained LIVE on ICEGATE Portal**

Contact - +91 9321 890 890  
Website - [afleo.com](http://afleo.com)  
Email - [info@afleo.com](mailto:info@afleo.com)

CEO  
KEVAL SHAH

AFLEO PRESENTS

# GLOBAL TRADE TALKS BY AFLEO

First-of-its-kind  
EXIM Podcast Series



**KEVAL  
SHAH**

CEO at  
Afleo Group  
of Companies



## What is it?

A curated EXIM podcast series featuring industry experts, thought leaders and MSME success stories — built around practical global trade insights.

## Why we started it

Global Trade Talks by Afleo was born from my childhood curiosity to learn real business journeys in EXIM. After 4 successful episodes and great response, it feels like the start of something big.



Industry Expertise • MSME Stories • EXIM Insights

## Every episode is curated around:



Guest expertise & comfort zone



Mutual brand relevance



Trending industry narratives

# PODCAST PERFORMANCE AT A GLANCE



**6**

Episodes tracked

**94.3K**

Total views

**14.7K+**

Watch-time hours

**761+**

Comments highlighted

**10.6K+**

Afleo Group subscribers

## Episode performance

Episode	Views	Watch time	Month
EP 1	41.4K	3.6K	Dec 2024
EP 2	15.5K	2.6K	Aug 2025
EP 3	29.1K	7.2K	Sep 2025
EP 4	4.1K	689.6	Nov 2025
EP 5	2.0K	304.0	Jan 2026
EP 6	2.2K	351.2	Jan 2026

## Impact beyond views

**564+ Comments**

Anand Mirani's podcast; "101" book PDF shared free with the Afleo community.

**Out of Stock**

Anand Mirani's book went out of stock on Amazon 10 days after the podcast went live.

**Viewer Action**

A viewer met Prithvi Raj in person to learn from him after watching the podcast.

**Course Discounts**

Sagar Agravat gave exclusive discounts to Afleo viewers after a phenomenal response.

# THIS IS REAL IMPACT



**THIS IS REAL IMPACT —**  
insightful EXIM conversations creating engagement, community action and brand value.

**P** @premamukilan5150 1 month ago  
Thanks for sharing your expertise knowledge 🙏  
👍 🗨️ Reply

**S** @syedali-wm1kx 1 month ago  
Great podcast till now, I have seen related to E-commerce.  
👍 🗨️ Reply

**S** @shrivassankpal 4 months ago  
Really wonderful, knowledgeable and impactful podcast.  
Thanks to both for honest guidance.  
I will meet you soon with positive outcome.  
👍 🗨️ Reply

**J** @jentilalmsodha9408 6 months ago  
Sagar sir apke videose bahut prabhavit hua mei mozambique hum  
Exporte business karneki umid hei aur apse prerna mili thank you so much  
👍 🗨️ Reply

**@rockvenky** 1 month ago  
Thanks you a superb detailed information in Herbal extracts  
👍 🗨️ Reply

**@razalrs4706** 3 months ago  
i'm currently in UAE, if providing me a guidance may be a big help for me  
👍 🗨️ Reply

**H** @harilalbahuleyan9456 2 months ago  
Sir  
I just heard your fantastic podcast. I am from trivandrum, Kerala. How can I get in touch with you, sir  
👍 1 🗨️ 🇮🇳 Reply

**G** @ganeshsutar2151 2 months ago (edited)  
बहुत ही informative poadcast हे...  
आप दोनो का तहे दिलसे शुक्रिया... 🙏  
👍 🗨️ Reply

**kp** @kppatel4942 1 month ago  
Very good and informative podcast ❤️ thank you  
👍 🗨️ Reply

**T** @TogetherTales-dz8ns 2 months ago  
Very informative video good for beginners ❤️  
👍 🗨️ Reply

**g** @girishbn7319 4 months ago  
Very informative and mature discussion  
👍 🗨️ Reply

**R** @rachitrathod2034 4 months ago  
Very helpful and informative podcast 🙏, would love to connect on call for some insights.  
👍 🗨️ Reply

# GOOGLE REVIEWS



**P** Pankaj Yadav  
★★★★★



My experience with Afleo Group has been extremely positive.

Their professional and proactive support helped us smoothly obtain and redeem our EPCG license.

I highly recommend Afleo Group for reliable and efficient EXIM solutions.

**B** Amit Patel  
★★★★★



Afleo Logistics made our export shipment smooth and hassle-free with professional freight coordination, documentation, and customs clearance.

Their timely updates and clear communication made them a dependable logistics partner.

**A** Anil Kale  
★★★★★



We had a great experience working with AFLEO Group for our AEO-TI License. Their team was professional, supportive, and ensured the process was completed smoothly.

Special thanks to Ms. Ankita; we highly recommend AFLEO Group for reliable EXIM solutions.

**O** Omkar Marathe  
★★★★★



Our experience with Afleo for DGFT SCOMET License services was outstanding. Special thanks to Keval Shah Sir, Dipali Madam, and Prachi Madam for their expert guidance and timely support. We strongly recommend Afleo for reliable SCOMET licensing and compliance services.

**Z** Ziaus Sayyadain  
★★★★★



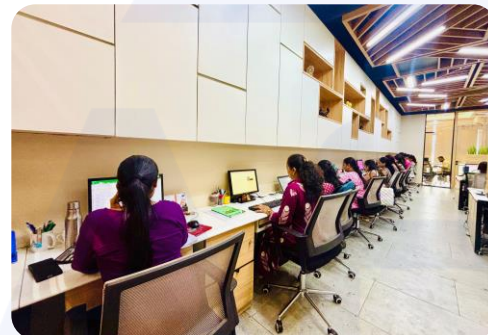
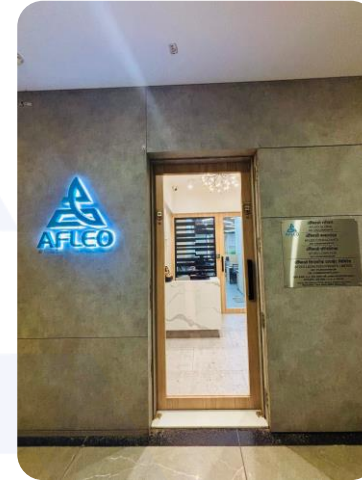
We have had a seamless experience with AFLEO CONSULTANTS for export compliance over the last 5 years. Their expertise in RoDTEP, BRC, and COO services has saved time and improved efficiency. Highly recommended for exporters seeking reliable DGFT and Customs support.

**O** Owais Kazi  
★★★★★



I have been working with Afleo for 8 months and their services have been exceptional. Their expert support made my RoDTEP claims and compliance process smooth and hassle-free. I highly recommend Afleo for reliable legal and taxation services.

# OUR TEAM & OFFICE



**Modern Office.  
Strong Team.  
Client-First Culture.**

At Afleo Group, our workplace reflects the same commitment we bring to every client - professionalism, collaboration, and continuous growth.

**Our 40+ member team** works in a modern, digital-first office environment, focused on delivering fast, efficient, and reliable EXIM, DGFT, compliance, and logistics support. With a paperless work culture, strong team coordination, and client-first approach, Afleo continues to build a workplace where people, processes, and performance grow together.

# Why manage multiple agencies for your EXIM requirements when Afleo offers everything under one roof?



## Join the Afleo Family and experience a complete one-stop EXIM solution.



Complete In House DGFT Services



Customs Advisory Services



Complete In House Freight Forwarding Services



Highly Competitive Freight Rates



Legal Services wrt FTP & Customs Act



From Taking new IEC to Handling shipments - Complete in House Exim Solutions.

# Conclusion

We are YOUR One  
Stop Exim Partner!

Thank You

