

# Unparalleled knowledge & Experience in Import Export [Exim] Field

We deliver, more than expected with the right strategy & experienced team through innovation, dedication & technology.



# WELCOME TO AFLEO GROUP



## Afleo Consultants

- India's Leading DGFT/FTP Consulting Firm
- Customs Documentation Experts
- Other Allied Documentation Services Pertaining to Exim
- Adjudication/Litigation Experts – Experts in handling complex Issues.



## Afleo Logistics

- Next Generation Freight Forwarding & Logistics Company
- Leveraging digitalization in logistics to Improve Customer Service & Overall Process.



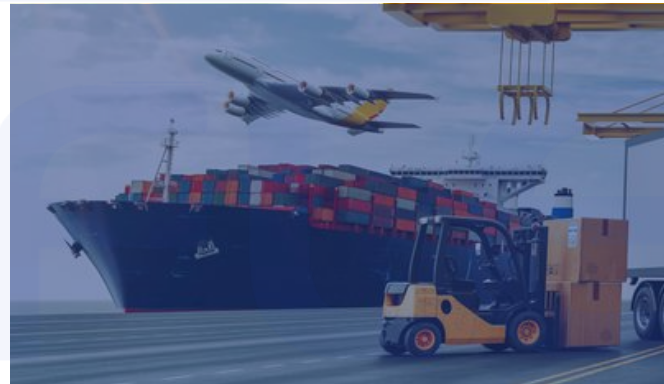
## Afleo Global

- Buying & Selling of Scrips/Licenses at Best Rates
- MEIS
- SEIS
- RoDTEP
- RoSCTL
- DFIA

# OUR STORY & JOURNEY SO FAR



- Afleo was a Dream & vision of a Young & enthusiastic guy who had just passed out & completed his Engineering (BE) in Electronics & Telecommunications in the year 2010.
- Passionate & Determined to be an Entrepreneur in the field of Export & Import (International Trade), he after gaining relevant experience & Certifications in the domain from 2010 to 2014, established a Proprietorship company named **“Afleo Consultants”** in 2015.
- Afleo Consultants started with an objective to provide quality and transparent services in the field of DGFT Consulting & other Customs Documentation matters.
- We have educated many MSME’s about the Incentives & subsidies provided under the Foreign Trade Policy and in some way contributed to their Growth Story.
- We grew rapidly from 2015 to 2020, having 650+ Small, Medium and Large-sized Exporter and Importers whose turnover ranging from 2 Cr to 500 Cr, along with more than 25+ MNC Clients by the end of 2020.
- Having enough experience & support from the Industry, we then forayed into the International Logistics & Freight Forwarding market by the end of 2020 and started **“Afleo Logistics”**
- With the Mantra of Best Customer Service, Best rates & 100% transparency, we registered phenomenal growth and are now serving more than 100+ Companies for their logistics needs.
- Starting with just two Employees and an Home office, we grew in a 40+ strong member team by the end of 2021, and hence on 1st October 2021, we shifted to our fully owned office in Centrum IT Park, Wagle Estate, Thane.
- On requests of many of our Clients, to cater to their need of selling & purchasing of Duty credit scrips/Licenses & to fulfill our dream as a One stop Exim Solution Partner, on April 2022, we started with a new Entity named **“Afleo Global”** - Specialized in Buying & Selling / Trading of Licenses.



# MISSION, VISION & PASSION



## MISSION



At Afleo Group, We are on a mission to be your one stop Exim Solutions Partner for all your Import-Export Needs.

We are achieving this through our Prompt Service, Excellent Guidance & Regular Updates which has helped our Clients to grow their business at a rapid rate.

## VISION



To achieve our Mission, we are Constantly upgrading ourselves by the use of Technology, Creating a robust team with many retired experts on board, created a three member R&D team to continuously analyze the export import market - the needs of our customers, Add new services, adapt to digital solutions, improve Customer service etc.

## PASSION



We are passionate about Export Import (International Trade). Always Ready to take up complex & challenging tasks. We feel & believe that service to exporters is nothing but Service to our Country. We are proud of our small contribution towards development of the nation.

# OUR VALUES



## Entrepreneurship with a Purpose

To be an Entrepreneur with a Purpose. The Purpose is to help Exporters & importers and be a part of India's growth Story. Be unwilling to accept 'it cannot be done' as an answer. Take initiative to push limits. Use resources consciously, chase goals aggressively, be frugal and pursue passion for business excellence.

**KEVAL SHAH**



FOUNDER & CEO, AFLEO GROUP

## Customer Centricity

Recognize that our customers are the reason for our existence. Be obsessive about delighting customers and all stakeholders. As our Vision and Mission suggest, go to infinite ends to deliver the best customer experiences.

## Innovation and Execution

Constantly strive to challenge conventional views and drive innovation with new ideas, a futuristic outlook and perspectives from the youth. Maximize impact by delivering world-class solutions leveraging IT, digital platforms and newer technologies. Be agile, flexible and lead the disruption.

## Collaboration

Build a highly capable and committed team to build growing businesses which deliver highest value by fostering a meaningful relationship with all stakeholders by practicing highest standards of business ethics, humility and governance.

# AFLEO CONSULTANTS

Afleo Consultants is a leading DGFT consulting and Licensing firm focused on Directorate General of Foreign Trade (DGFT) and customs related operations.

## List of Services - at DGFT Mumbai



- IEC and its modification/Yearly Update/IEC Surrender.
- Revoke IEC from DEL, Suspension, Cancellation etc / Merger/Demerger of IEC's.
- DGFT Identity card.
- Advance License - Issuance and Redemptions
- Export Promotion Capital Goods (EPCG) License - Issuance and Redemptions
- Duty-Free Import Authorization (DFIA)
- Remission of duties or Taxes on Export Product (RoDTEP)
- Merchandise Export from India Scheme (MEIS).
- Services Export from India Scheme (SEIS).
- Rebate of State and Central Taxes and Levies (RoSCTL)
- Transport and Marketing Assistance (TMA)
- Certificates of origin(COO) - SAPTA, APTA, ISLFTA, GSTP, India-Dubai CEPA etc.
- Import Monitoring System - (Steel Import Monitoring System, Coal Import Monitoring System, Copper/Aluminium Import Monitoring System, Chip Import Monitoring System)

# DGFT MUMBAI – CONT'D

- Deemed Export Benefits – Apply for Refund of TED/DBK/Brand rate Fixation.
- Star Export House Certificate.
- Free Sale & Commerce Certificate, End User Certificate.
- Enforcement cum Adjudication Proceedings at RA Mumbai.
- E-RCMC Certificate from DGFT – APEDA, FIEO, EEPC, PHARMEXCIL, CHEMEXCIL ETC.
- Gems & Jewelry Schemes.
- Application for Interest Equalization Scheme.
- REX Registration.
- Abeyance Cases for IEC's in DEL.



# LIST OF SERVICES AT DGFT HQ, NEW DELHI



- Norms Fixation - Handling 25+ Norms Fixation cases every month across various Product groups. (Engineering, Pharmaceutical, Chemical, Textiles & Leather, Plastic & Rubber, Food, Sports & Misc. products)
- Policy Relaxation Committee (PRC Matters) - Proudly representing 20+ cases every month.
- EPCG Committee Approvals - Handling 10+ complex cases every month.
- Permission for Restricted/Negative list of Import Items & Export Items - Experience in Handling 100+ cases till date.
- Registration Certificates for Export & Import Items.
- SCOMET Licenses.
- TRQ (Tariff Rate Quotas)
- Appeal Matters under FTP.





# CUSTOM RELATED SERVICES



AA/EPCG/DFIA  
License  
Registration.

Bond & Bank  
Guarantee (BG)  
Cancellation of  
EPCG/Advance  
License.

Pending IGST  
Refund from  
Customs.

Authorized  
Economic  
Operator (AEO  
T1, T2 &  
T3) certification.

AD Code/IFSC  
Registration.

Registration  
Procedures for  
First time  
Importers/  
Exporters

ICEGATE  
Registration.

Pending Duty  
Drawback from  
Customs.

Removal of IEC  
from Alert list  
of Customs.

Reply & Follow-  
up of Customs  
Notices if any.

SIIB Matters  
(Special  
Investigation  
and Intelligence  
Branch)

SVB Matters

Refund under  
Section 74.

Factory  
stuffing– Self  
sealing  
permission.

GST Services –  
Refund of ITC  
from GST.

GST Services –  
Refund of GST  
for Service  
Exporters.

All Types of  
Digital  
Signature  
Certificates.

Health  
Certificates for  
Export  
Products

# MILESTONES



Successfully represented a Client for their Adjudication Matter and helped saved a Penalty of Rs. 25 Lakhs.

Got Abeyance for 25+ Clients till date and assisted them in removal from DEL List.

Fixed Brand rate of drawback for Copper Scrap.

Successfully handled & obtained Redemption for Advance & EPCG Licenses more than 15 Years old.

Obtained EPCG extension from EPCG Committee for a very difficult case and helped save Client Duty + Interest amount of 1Cr.

Represented PRC Committee for many complex cases pertaining to MEIS, Advance License, DFIA etc. & got their approvals.

Represented Norms Committee for review of Norms after 3 years of Fixation and revised the norms successfully.

Been a part of 100+ online/offline seminars & webinars to educate more & more entrepreneurs to be active in import & export sector, help existing exporters with respect to their grievances.

We connect with the all our clients & update them regularly through updated technology i.e. **WhatsApp broadcast, Facebook Page, Website & LinkedIn.**

We have our own digital platform of **YouTube Channel** also where we Introduce a new Video every week pertaining to Import Export Trade.

# AUTHORIZED ECONOMIC OPERATOR (AEO)



**TRENDING**

- AEO Certificate/Status is a Globally recognized quality indicator that helps in improving the security of the supply chain. The Companies which have the AEO certification are considered as a safe and secure trading partner.
- There are three tiers of AEO Certification: AEO T1, AEO T2, and AEO T3 for the Importers & Exporters.
- If you want to experience faster and hassle-free international trade, getting an AEO Certification i.e. (Authorized Economic Operator Certification) can be of immense help to you.
- Please Find below Images showing Benefits of AEO T1, T2 & T3.

## T1

- High facilitation
- Direct Port Delivery/Direct Port Entry of the Containers
- BG 50%
- Expedited investigation-dispute resolution
- On request 24\*7 at all sea ports and airports
- OSCPA once in 2 years
- ID cards/Space in warehouse
- Email on arrival/departure

## T2

- All facilities of tier T1 PLUS
- Higher facilitation
- Deferred duty payment
- MRA benefits in other countries
- Waiver of seal verification
- Priority in scanning/assessment
- 25% BG
- On-site inspection/stickers
- Refund/rebate in 45 days
- Faster drawback
- Client Relation Manager
- OSPCA in 2 years

## T3

- All facilities of Tier II PLUS
- Highest facilitation
- Scanning only on intelligence
- Reliance on self certified copies
- No Bank Guarantee
- Risk based intervention by other departments
- Refund/rebate in 30 days
- OSPCA in 3 years

# AFLEO LOGISTICS



At AFLEO LOGISTICS, we are conversant with the rules of the land and having good rapport with all the Government Departments. Our Core Strength is Experienced Team, Daily based Updation of Law, Latest Technology, Advance Planning & Documentation, and Customized Reporting.

When we undertake a new client we get familiarized with all their requirements and offer a customized logistics solutions under any INCO TERMS from Door to Door / Warehouse to Warehouse Delivery.

Being their logistics partner we strive to help all our clients viz. Private Trading & Manufacturing Firms / Production Plants, Trade Consultants & Exhibitors, Public Contractors, PSUs, Government Enterprises in Delivering all their cargo timely without any time delay & monetary liabilities.

Many of our clients have appreciated & awarded us for our JIT Logistics Services, Safe & Sound Deliveries of Cargo and have also recommended to other clients. Today we are serving our clients from PAN India locations.

# SERVICES

## 1. SEA CARGO CONSOLIDATION

### 1.A Outbound Consolidation, E-Console Segment

- Our export Consolidation Program is designed to cater to movement of LCL Shipments of all kinds, out of India. We have LCL services out of the major port and ICDs of Nhava Sheva, Chennai, Kochi, Tuticorin, Delhi, Bangalore, Ahmedabad and Kolkata.

Our expert operational staff carefully handles the LCL cargoes at the warehouses to avoid damages at the time of offloading and stacking. They ensure that the same are properly stuffed into the containers and are adequately secured to ensure safe passage.

### 1.B Inbound Consolidation I-Console

- Our Import Cargo Consolidation Programme is designed to meet growing needs of Importers in India to bring their cargoes in the shortest possible transit time keeping in mind the constraint of Cost & Safety.



# SERVICES

## 2. Sea Freight Forwarding

We have an excellent FCL Forwarding Program being managed by a large professional team that specializes in FCL Forwarding for Inbound and Outbound cargoes.

Our large combined volumes of LCL console containers as well as FCL volumes give us the required mass to procure competitive rates and command equally good service from the carriers.

Apart from general freight forwarding we are experts at handling DDP and DDU shipments to worldwide destinations.

Be it DDP shipments to the US which requires the highest degree of understanding of post arrival procedures, to door deliveries in the African hinterland, we handle them with ease.

Out of gauge shipments in special equipment or even flexi tanks we have specialized teams handling these for our customers.

Our customer portfolio includes emerging and midsize forwarders, Shippers having their in-house logistics departments, large corporations who have long term rate contracts.

## SOME OF OUR MAJOR ADVANTAGES

- PAN-INDIA PRESENCE
- CONTRACT WITH MAJOR CARRIERS
- EXPERTISE ACROSS INDUSTRIES INCLUDING HAZ & REEFER SHIPMENTS
- ONLINE TRACKING.

# SERVICES

## Air freight

Air freight is another segment of logistics that AFLEO is consistently expanding year on year. We have access to best in the international class agency network across Globe. Our international agency network of air freight agents ensures that our services are efficient and competitive thereby helping to grow our customers business.

Our services include value added solutions to our customers which comprise of Ex-Works Pick Up, Door Deliveries, Third Country and Road Haulage in addition to the air freight leg. We also offer Innovative Tailor made solutions to your logistics problems.

## MAJOR ADVANTAGES

- CONTRACT WITH MAJOR CARRIERS
- PAN-INDIA PRESENCE
- DEDICATED TEAM FOR AIR.

# OTHER LOGISTIC SERVICES

## LAND FREIGHT

- Global contracts with a network of selected transport partners for international and domestic road transport of full and part truck loads, from all corners of the world.

## LOGISTICS SERVICES

- Warehousing & Distribution.
- Packing & Moving services of international quality standards.
- Handling Fairs and Exhibitions-Official agents of local and international organizers.

## CUSTOMS CLEARANCE

- We have the knowledge and resources to meet your customs brokerage needs - provide low cost solutions to import, export and in-transit shipments, ensuring that the process is fast, efficient and transparent.

## INSURANCE

- Port to Port Insurance -
- In-transit insurance (Warehouse to the Port)



# BEST MARKET RATES & SERVICES!

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# PLEASE ASK US FOR A QUOTE

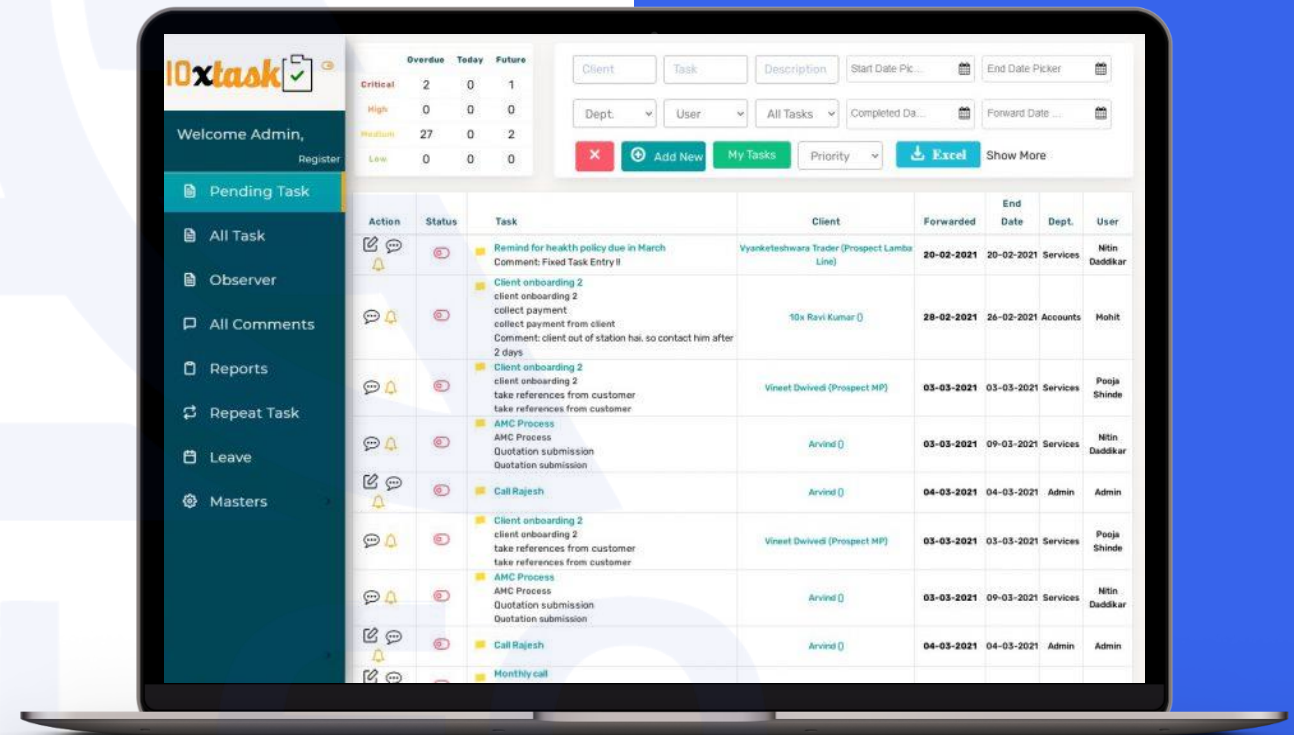


Our endeavor is to set new standards in providing cost effective logistics solutions with an emphasis on safe & timely deliveries thereby exceeding our customer's expectations, while protecting Confidentiality, Integrity and Availability of information.

We shall build business on principles of mutual trust, fairness and Integrity.

# INVOLVEMENT OF TECHNOLOGY IN ALL PROCESSES - AFLEO GROUP

- All Our Internal Processes And Activities Are Managed By An Automated Software – 10x Task Management Software.
- It Is A Cloud Based Platform With All The Data Stored In Cloud – Resulting Into Easy Access From Anywhere.
- The Use Of Software Ensures:
- Timely Completion Of All Client Tasks.
- All The Data Of Clients At One Place, So That Us & Even The Clients Can Access It Anytime.
- Increase Accountability & Productivity.
- Yearly Reports To Clients About The Work Done.



## AFLEO GLOBAL WILL DEAL EXCLUSIVELY INTO BUYING & SELLING OF FOLLOWING SCRIPS:

- RoDTEP Scheme (Remission of Duties or Taxes on Export Products)
- RoSCTL Scheme (The Rebate of State and Central Taxes and Levies)
- SEIS Scheme (Service Export from India Scheme)
- MEIS Scheme (Merchandise Exports from India Scheme)
- DFIA Scheme (Duty Free import Authorization)

## ADVANTAGES:

ENSURING BEST  
RATES THROUGH  
DIRECT CONTACT  
OF BUYER &  
SELLER.

OUR BRAND  
PROMISE - 100%  
TRUST &  
RELIABILITY.

SALE OF LICENSE  
ONLY AFTER  
THOROUGH  
BACKGROUND  
CHECK AND KYC.

WIDE RANGE OF  
EXPORT HOUSE  
CUSTOMERS.

# WHY CHOOSE US – AFLEO GROUP

- 100% Client Satisfaction.
- We deliver Quality Services
- Time Bound Performance.
- We go extra mile for Clients Convenience.
- Experience & Friendly staff.
- Proven Industry Expertise
- Highly Competitive Price



OUR BRAND PROMISE  
– **“AFLEO”** –  
A KNOWN BRAND IN  
**EXPORT IMPORT TRADE.**

# AFLEO GROUP

## CORPORATE OFFICE

📍 Unit No. 207, Centrum IT Park,  
Besides Satkar Grande Hotel,  
Wagle Estate, Thane West. Pin Code - 400604.

👤 Mr. Keval Shah (Founder & CEO)

☎️ +91 9769045093 / 9321890890 / 022 - 20816070

✉️ Email: [info@afleo.com](mailto:info@afleo.com)

🌐 Website: [www.afleo.com](http://www.afleo.com)



# ESTEEMED CLIENTS WE ARE WORKING WITH



We have a cross-industrial clientele of more than 1000+ product and service exporters belonging to Pharmaceutical, Chemical, Textiles, Steel, Power, Oil & Gas, Defense, Paper, Plastic, Rubber Industry and more.



# CLIENTELE – CONT.



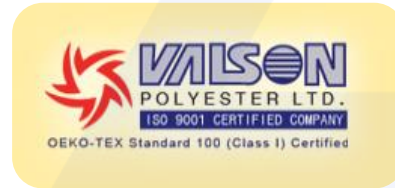
PRAKASH STEELAGE LIMITED



Simosis International



THINQ



SIDDHARTH CARBOCHEM PRODUCTS LTD.



KLF INTERNATIONAL





# OUR PRESENCE ON YOUTUBE



[Customs Notice for Recovery of Duty Drawback due to Non/Part Realisation of Export Proceeds - Guide](#)



[The RoSCTL Scheme - Benefit Rates, Eligibility & Application Procedure | All you need to know](#)



[EPCG Scheme \(Export Promotion Capital Goods Scheme\) - How it works & Procedure to apply for it.](#)



[EODC/Redemption of Advance Authorisation/License - Detailed Explanation with FAQ's](#)



[CoO DGFT | Certificate of Origin | What is CoO & its New Online Process - All you need to know](#)



[RoDTEP Scheme क्या है? कैसे claim करें? Explained in Hindi | Documents & Application Procedure](#)

# FUTURE SERVICES WE PLAN TO INTRODUCE



We are expanding our services in the sector of SEZ & EOU consultancy.

MOOWR SCHEME – Duty Free Import Manufacturing / Duty Free Bonded Warehouse.

**Legalization of Export documents from Consulates.**

**Meteorology Department Liaison required for Certain Import products.**

**BANKING & RBI LIAISON (FEMA Rules) for exporters.**

**DPD & DPE Registrations (Direct Port Delivery & Direct Port Entry)**

POST CLEARANCE AUDIT – (PCA)

COASTAL SHIPPING SERVICES

Legal services specializing in Export Control & Customs, International Trade, Policy & Regulation.

# Conclusion

We are YOUR One  
Stop Exim Partner!

Thank You

